

Taste of the Tropics Theme Shows

Taste of the Tropics Display Folder

(Folder Only)

Display this attractive folder, featuring our theme Shows, to create interest in these unique Show experiences.

FK22 | 1.00 (FH17 Spanish)

Taste of the Tropics Postcard Invitations/40

Provide your theme Show hosts with these postcard invitations. Encourage them to include a hand-written note that says, "Come and learn a simple-to-prepare recipe that's bursting with tropical tastes."

FK24 | 1.00

Taste of the Tropics Recipe Cards

Give guests a free recipe card to take home from the Show.

Appetizers Recipe Card/30

Spicy Shrimp Ceviche Cups

FK26 | .75 (FH19 Spanish)

Main Dishes Recipe Card/30

Jerk Chicken Salad

FK29 | .75 (FH22 Spanish)

Desserts Recipe Card /30

Island Breeze Rum Cake

FK32 | .75 (FH25 Spanish)

Forms

Cooking Show Tally/25

Complete this two-ply form to show what benefits your host has already earned, and to point out the rewards they can still earn. Give one copy to your host and keep one for yourself. **EE65 | 1.00 (EH37 Spanish)**

Gift Certificate Order Form/10

Customers can place orders for gift certificates right at your Shows.

ER62 | .50

PamperedPartner[®] Sales Receipt/100

Print official sales receipts conveniently from your computer. **FK55 | 2.50 (FH11 Spanish)**

Supply Order Form

Show supplies and training resources (print, audio and video) can be ordered on this form or through PamperedPartner[®].

FK13 | .10 (FH43 Spanish)

Itemized Sales Receipt/100

This three-ply form lists our products in columns with a space for quantity by each. If you submit orders via mail, this is the version you'll use to tally your Show orders and gather the information needed to complete your Show order form. This order form serves as your customer's sales receipt and includes important guarantee information.

FK45 | 10.25 (Spanish FH39)

Write-In Sales Receipt/100

This receipt features two sections. One page is a shopping list that guests can use to check off the items they're interested in during a Show. The other page is a tear-off, three-ply order form where guests write in the products they want to order. Use the shopping list to enter the items they checked into PamperedPartner[®] and return to guest with order. This order form serves as your customer's sales receipt and includes important guarantee information.

FK42 | 10.25 (Spanish FH36)

Show Order Form/10

Tally your guest and host orders on this one form, if you submit your order via paper instead of electronically.

FK39 | 2.00 (Spanish FH33)

Marketing Materials

Spring/Summer Catalog

The catalog is your No. 1 marketing tool! Stamp them with your name and contact information. Include 2-3 catalogs in each host packet so hosts can collect orders from those who are unable to attend the Show.

Catalog/25

FK17 | 14.00 (Spanish FH01)

Catalog/100

You save \$17 by purchasing in packs of 100! **FK18 | 39.00 (Spanish FH02)**

Spring Mini-Catalog/25

This 4" x 7" condensed version of our catalog features the newest additions to our product line. Send them to preferred customers and follow up with a call.

FK20 | 3.00 (Spanish FH05)

Cooking Show Postcard Invitation/40

Include one pack of invitations in each host packet. Encourage hosts to send out all 40 invitations. **FK01 | 1.00 (Spanish FH29)**

Come to the Basement Book

Jay Christopher, The Pampered Chef's First Spouse, shares his stories and tips on how to thrive as a Pampered Chef[®] spouse. **3422 | 5.00**

Display cards

These 8 1/2" x 11" display cards help you promote great products and practice demonstration tips at your Shows. These cards fit into our Tabletop Flip Chart or a display stand.

NEW! Incredible 30-Minute Chicken Display Cards (English/Spanish)

FL38 | 1.00

Forged Cutlery Display Cards

(English/Spanish) **ER81 | 1.00**

Pampered Chef[®] Executive Cookware Display Cards (English/Spanish)

ES17 | 1.00

NEW! Simple Additions[®] Display Cards (Available Feb. 1, 2007)

(English) **FL50 | 1.00**

NEW! Trifle Bowl Display Cards

(Available Feb. 1, 2007)

(English/Spanish) **FL49 | 1.00**

Fund-raiser Flyer/15*

Review this flyer with the chairperson of the organization hosting the fund-raiser. Included are facts about fund-raisers, as well as tips for a successful fund-raiser.

ES32 | 1.25 (Spanish ET86)

NEW! Wedding Registry Brochure/20

This flyer has been redesigned to reflect the message in our ad campaign and attract couples unfamiliar with The Pampered Chef[®]. Affix your business card to the front and hand out the brochure, or tape the sides closed (don't staple), address and mail with a 39 cent stamp. The brochure also fits in an envelope.

FK76 | 1.25

Wedding Shower Apron

This unisex apron can be signed with our fabric markers as a memento for the happy couple. **8188 | 10.00**

Wedding Shower Apron Fabric Markers/3

These markers are perfect for Wedding Shower guests to use when signing the Wedding Shower Apron. **8189 | 4.50**

Wedding Shower Invitations/25

They're more than just invitations — they also feature a blank recipe card for guests to fill out and give to the happy couple. **FK83 | 5.00**

Wedding Shower Planner/15

This planner contains all the details of hosting a successful Wedding Shower. It's a customized version of the Show planner, designed specifically for Wedding Showers. **EF68 | 1.00**

Host/Booking Materials

2007 Consultant Planner (Jan. 2007 - Feb. 2008)

This handy calendar will help you stay organized. Use it to record your Show dates. There are also places to write in monthly specials and business goals. **(While supplies last.) FK46 | 3.00**
(Spanish FH06)

Cooking Show Planning Guide/15

This planner will help hosts put together a guest list. Plus, there's a wish list so hosts can write the products they would like. Include one in each host packet. **(No charge for first pack.) FK08 | 1.00**
(Spanish FH48)

Drawing Slips/100

Used to gather information about each guest, these slips ask guests if they're interested in booking a Show or becoming a Consultant. It also asks about additional products they're interested in. **FK03 | .75 (Spanish FH57)**

Guest Address Labels/15 sheets of 24

Use these three-ply guest address labels to send out invitations for your host. Give the labels to the host to fill in the guest names and addresses. The host keeps the bottom copy and returns the top two sheets to you. Label the invitations and keep the second copy with names, addresses and phone numbers for your records. **EF40 | 2.50 (Spanish EJ19)**

Show Benefits Flyer/15

This two-sided, color flyer highlights the benefits of hosting a Show on one side, and the host half-price combinations on the other. Place it into guest folders to help book Shows. **FK86 | 1.25**

Stickers for Home Office Mailing/60

Use these color-coded stickers when sending correspondence to the Home Office. Features "Customer Service," "New Kit," "Supply Order" and "Order Processing" stickers. **9273 | .25**

Recruiting Materials

Independent Consultant Agreement/3

Keep these with your recruiting information so that you can give them to potential recruits to order their New Consultant Kits. **(No charge for first pack.) FK34 | .50 (FH27 Spanish)**

Incentive Brochure

See the latest travel destinations and awards you can earn for your sales and recruiting efforts. **(While supplies last.) FK74 | 1.00 (FH15 Spanish)**

Opportunity Brochure/20

Hand this redesigned brochure to everyone. It includes just enough information to pique people's interest in learning more about the business opportunity. **FK07 | 1.25 (FH42 Spanish)**

New Consultant Rewards Brochure/20

Review this brochure with all your new Consultants to help them see the countless rewards available to them through our New Consultant Reward Program. Emphasize the importance of starting strong right away and building a well-rounded business. **FK05 | 1.25**
(Spanish FH50)

Rewards Brochure/10

The Rewards Brochure highlights Top Performance Cluster, travel rewards, commission structure and career opportunities. Use the brochure when working with all your Consultants and to set new goals for yourself. **FL02 | 2.50**
(Spanish FH75)

Take a Closer Look Inserts ONLY

This album focuses on the benefits of being a Consultant and will make recruiting interviews easier and more effective. Use with the Take a Closer Look binder. **ES24 | 2.00 (Spanish ET69)**

Take a Closer Look Binder

This black binder works with the Take a Closer Look inserts so you can professionally discuss the business opportunity. **(Inserts sold separately.) ER85 | 5.00 (ET56 Spanish)**

Show Door Prizes

These items are offered at special savings for Consultants. Guests will love going home with a free door prize and it will be a lasting reminder of the Cooking Show.

Featured Products for Taste of the Tropics

Order these items, featured in our **Taste of the Tropics Shows**, at a significant savings to use in preparing the new recipes. When guests see these products in action, they may just decide to add them to their own kitchens.

Show Accessories

From our Dots Towel Set to our Product Bags, we have everything you need to make your Shows easier, and to help you put your best foot forward.

Consultant Accessories

Project a professional image and easily transport products to and from Shows. Also use the logo items when you're running errands.

Pantry Demo Products

Purchase these Pantry items at a special price and use them at Shows. Nothing sells Pantry items better than letting your guests taste and smell them for themselves!

Training Resources

The Pampered Chef® offers a variety of print, audio and video training resources to help you develop your skills in selling, recruiting and developing others. Write in the items you want on the supply order form or order them through PamperedPartner®.

PRINT MATERIALS

For Consultants of all levels

NEW! Business Guide

This guide to the basics of success is included in the New Consultant Kit. Consultants can add to this resource as they build their businesses. Includes divider tabs. **#FL43 - \$6.50**
(Spanish #FH90)

Updated! Connections: The Key to Recruiting (CD and training booklet)

Listen to this audio program for a step-by-step guide to recruiting, including how to use the Take a Closer Look album. Hear from top recruiters and learn how to develop your own recruiting story. **#FL04 - \$3.00 (Spanish #FH77)**

NEW! Guide to Supporting New Consultants

This resource replaces the Guide to Training and Coaching Super Starters. The guide will help you provide new Consultants with effective support and training throughout their first 90 days. It includes an outline for support calls and information to address the most common topics new Consultants need help with. The guide contains a new concept for a fun, interactive training session called COOK & BOOK. #FK95 - \$2.50 (Spanish #FH97)

NEW! New Consultant Show Presentation Cards/set of 10

Set includes cards for the Show Opening, Booking/Host Rewards Program, Offering the Business Opportunity and Show Closing. Each of the new Consultant recipes, *Elegant Artichoke Cups*, *Three-Cheese Garden Pizza* and *Strawberry Amaretto Pastries* have cards with advance preparation tips, a shopping list for hosts and a list of tools used to prepare the recipe. #FL40 - \$2.00 (Spanish #FH93)

NEW! Printable Materials CD

This CD contains reproducible paperwork, checklists and more. Now all these resources are in one handy place that can be popped in a computer and printed out, as needed. #FL18 - \$1.25 (Spanish #FH88)

For Future Directors

Planner for A Sampling of The Pampered Chef® Now available for download on our Web site.

For Directors and Above

Leadership Handbook

This "go-to" guide for Directors and above features the following chapters: Privileges & Awards, Goal-Setting, R-S-V-P: A Model for Success, Training & Coaching, Tracking Your Business, Recognition – Meetings – Communication, Time Management & Organization and Director Policies. With loose-leaf pages and divider tabs, it's easy for Directors to add resources and keep all leadership materials in one place. #DH20 - \$7.00 (Spanish #ET90)

Guide to the Step Up to Director Program (with Effective Coaching Calls CD)

This guide will help you identify potential Directors, coach them to achieve their goals and teach vital recruiting skills. Includes thorough agendas, follow-up assignments, tracking forms and training handouts. The audio demonstrates effective coaching techniques. #ES42 - \$6.50 (Spanish w/cassette #ET79)

Guide to Supporting New Directors

This guide outlines eight essential topics you'll want to discuss with your new Directors. It includes a handy checklist and key reproducible forms. #DH19 - \$3.50

AUDIOS/VIDEOS

Audio CD \$2.00/Videos \$5.00. Videos are available in either VHS or DVD format.

General Topics

NEW! Spring Into Success! – 2007 Spring/Summer

This video features exciting information on the new spring/summer product line, and includes eight recipe demonstrations from our *Taste of the Tropics* Cooking Shows. The video also includes news about 2007 National Conference. (CC) DVD #AW57; VHS #AW56

NEW! 2007 Leadership Summit Highlights Video (available 2/1/07)

Enjoy the sights and sounds from the 2007 Leadership Summit held in Dallas. (2007) DVD #AW77; VHS #AW78

NEW! 2007 Spring/Summer Show & Sell Audio

The audio program features information on all of the new products. It includes cross-selling, booking and recruiting ideas. CD #AW58

NEW! 2007 Spring/Summer Show & Sell Audio -Spanish

Spanish language version of the above audio program, presented by members of the Hispanic Marketing Team. #FH92

Experience the World With The Pampered Chef® Travel Incentives (video)

The video features highlights from our 2006 incentive trips, including Caribbean cruises and a trip to Vienna, Austria. Hear from Consultants who have earned their dream vacation. The perfect keepsake for Consultants who earned the 2006 trips, as well as a great program for your next Cluster meeting. (CC) DVD #AW46 VHS #AW47

Consultant Success Stories & Testimonials - 2006 National Conference (audio)

This 60-minute audio program features testimonials from 12 top Consultants at National Conference 2006, who share what they've done to move forward and build a stronger business. You'll learn successful strategies for increasing recruiting, developing Directors and marketing The Pampered Chef® Wedding Registry. Hosted by National Sales Director Jo Price. CD #AW55

2006 National Conference Highlights (video)

Experience the sights and sounds of National Conference 2006, including General Sessions, workshops, special events and Home Office tours. DVD #AW52 VHS #AW53

Stories of Success from The Pampered Chef® (video)

Learn more about the 10 Consultants featured in the book, *The Pampered Chef®: The Story of One of America's Most Beloved Companies*. Show it to potential recruits or at your next Cluster meeting. (2005) CC DVD #AW11; VHS #AW09

Success Speeches from Our National Executive Directors (audio)

Hear the speeches from National Executive Directors whose promotions were honored at National Conference.

Part One: Carol Radu, Chris Manion, Nancy Jo Ryan, Randy Weiss, Robin Shilling, Beth Jacobs, Becky Ishee (2003) #AU27

Part Two: Darla Oelmann, Susan Kaufmann, Diane Engle, Patsy McGovern, Stacy Pressman (2005) #AW06

Cooking Shows

NEW! Getting Started Training DVD

New Consultants can see a Cooking Show and learn how to interact and have fun with their hosts and guests. This demonstration, with the recipe and product segments, will equip Consultants with the essentials to hold their first Shows. (2007) DVD FL14 (Spanish FH82)

NEW! Cooking Show Live! (audio)

Julie Cicero, Donna Landy (National 2006) #AW62

Cooking Show Live! (video)

Lauri Glasshoff (2006) (CC) DVD #AW50 VHS #AW51

Kitchen Show® Live! (video)

Kristi Claypool (2004) CC DVD #AW13; VHS #AV31

Recruiting

NEW! Your Life, Your Way/pack of 5 (video)

This DVD offers compelling stories from Pampered Chef® Consultants about how the opportunity has changed their lives. What better way to encourage potential recruits to consider how The Pampered Chef® could impact their own lives? (2006) CC DVD #FL13 (Spanish FH81) \$6.00

The Pampered Chef® Story (video)

Follow the history of The Pampered Chef® from the early days to the present. From the decision to start the business to our new Home Office and more, hear Doris and Jay Christopher share how it all began. (2006) CC DVD #AW48 VHS #AW49

I'm Glad You Asked (video)

Share this video with potential Consultants. They'll hear Consultants across the country share why they joined The Pampered Chef®. (2005) CC DVD #AW18; VHS #AW08

Recruiting – audio

NEW! Recruiting with the Stars

Beth Perera, Catherine Lee, Susan Meacham, Lisa Beeson (National 2006) #AW67

NEW! Super Start New Consultants

Amy Neal, Theresa Jennings (National 2006) #AW72

NEW! Double Digit Recruiting

Deena Drieu, Jillian Eisenburg (National 2006) #AW73

Recipe for Successful Recruiting

Lia Harper, Allyson Chavez (National 2005) #AW26

Build Your Team – Recruiting 201

Robin House, Ivelisse Page (National 2005) #AW21

Booking – audio

NEW! Bookings: Fill Your Calendar

Jeanne Schmelzenbach, Mary Ann Harrold (National 2006) #AW60

NEW! Working with the Hispanic Market

(National 2006) #AW74

Booking Strategies from the Pros

Jacque Ruddy, Renee Figlock (National 2005) #AW20

Teaching the Skills of Booking

Marie Freidag, Beth Mennelle (Leadership 2004) #AV43

The Fortune's in the Follow-up!

Melody Bachman, Laura Harrison (Leadership 2005) #AW04

Customer Care – audio

Customer Care: Taking Care of Business

Three field leaders share why and how they make customer care a regular part of their business success. Hear sample customer care conversations for a variety of situations. With Karyn Battey, Connie Florer and Jessica Goeke. (2004) #AV61

Host Coaching – audio

NEW! Host Coaching for Super Shows

Lura Antokal, Yvette Yeomans (National 2006) #AW71

Updated! Simple Steps to Host Coaching (CD)

The CD includes practical tips for working with hosts, along with a role play of three host-coaching calls. (2005) CC CD #AW79

Build Relationships for Better Host Coaching

Lisa Vales, Jayne Cannon (National 2003) #AV11

Selling Skills – audio

Selling Product Collections

Learn how to sell more Stoneware, cookware and Simple Additions® collections! Hear valuable product information from Product Development. Listen to effective word choices from these top sellers: Penny Parkes, Gail Saia, Sondra Verva, Raina Kant, Lorraine Marceron, Fonda Wirth, Annelie Heinen, Royanne Stratmoen, Terri Widdis (2006) CD #AW19

NEW! Inside Scoop: New Products and Recipes

Product Development and Test Kitchens Staff (National 2006) #AW70

The Greatest Shows on Earth: Teaching Others to Sell

Ivelisse Page, Theresa Jennings (Leadership 2005) #AW05

Business Management – audio

NEW! pamperedchef.biz: Way to Grow

Michele Zito, Lisa Santesson, Joe Faraci (National 2006) #AW64

NEW! Managing The Pampered Chef® & Another Job

Deb Skrzynecki, Christine McMahon (National 2006) #AW68

NEW! Wedding Registry Success Strategies

Marilyn Anderson, Suzanna Jobe (National 2006) #AW69

Information + Planning = Better Cluster Results

Cindy Lazor, Sara Philbin (National 2005) #AW30

Move It – You Won't Lose It!

Morfia Schwarz, Dorine Scher (National 2005) #AW25

You're The Boss: Time Management and Organization

Cindy Johnson, Vernae Larsen (National 2004) #AV83

For Directors – audio

NEW! Interactive Cluster Meetings

Teresa Brown, Cindy Kading-Hein (National 2006) #AW61

NEW! Make the Most of Company Promotions

Tami Bellmer, Jane Miller (National 2006) #AW63

NEW! First Class Coaching

Doreen Grass (National 2006) #AW65

NEW! Up the Ladder: Develop Directors Now

Karin Logston (National 2006) #AW66

Invest in Others: Develop Directors

Donna Landy, Amy Neal (National 2005) #AW31

Strengthening Your New Directors

Jeanne Ganier, Sally Schubert (Leadership 2004) #AV41

Moving On Up: (Re)Building Your Dream

Amy Cherkas, Debi Harris (Leadership 2005) #AV99

Building Wide, Building Deep: Strategies for a Strong Organization

Nancy Jo Ryan (Leadership 2005) #AV97

