

Entertaining (continued)

K. Tiles Paper Cocktail Napkins	\$4.00 #2176
L. Tiles Paper Dinner Napkins	\$6.00 #2178
M. Carafe	\$64.00 #2291

Selling Tips

- Use the tiles linens to add color to your demonstration area or the table where you collect orders. Cross-sell them with Tiles Simple Additions® pieces.
- Cross-sell the Reversible Bamboo Cheese Board with the Petite Squares. Show guests how to stack crackers in the rectangular groove and line up as many as three squares on top of the board to serve pâté, tapenade and spreads.

Simple Additions®

N. Tiles Small Bowl	\$12.00 #2023
O. Tiles Small Square	\$12.00 #2024
P. Cranberry Accented Medium Square (set of 2)	\$34.00 #2025
Q. Large Rectangular Platter with Handles	\$46.00 #2026
R. Tiles Large Rectangular Platter with Handles	\$56.00 #2028
S. Colored Small Bowls (set of 4)	\$40.00 #2029

Selling Tips

- Cross-sell the Cranberry Accented Medium Square with the Three Tiered Stand and Striped Simple Additions® pieces.
- You might say, "Mix and match our Simple Additions® pieces and new linens to create your perfect fall table setting."

Learn More! — Simple Additions®

- **Selling Product Collections CD (#AW43)**
- **Recipe for Success**, Products and Recipes chapter

