

# January hosts earn the most!



## As a host, you can always earn:

- FREE products of **your** choice!
- Half-price and discounted products!
- 10% discount for a year!
- FREE shipping on your order!

## PLUS:

In January, you can also earn more **FREE** products of your choice!

Guest Sales	Free Product Value Cooking Show *	<i>Plus</i> January Bonus Free Product Value	<i>Total</i> January Cooking Show* Free Product Value
\$1,000 or more	\$215 <sup>+</sup>	+ <b>\$100 MORE in Free Product Value!</b>	= <b>\$315<sup>+</sup></b>
\$900	\$190	+ <b>\$75 MORE in Free Product Value!</b>	= <b>\$265</b>
\$800	\$165		= <b>\$240</b>
\$700	\$140		= <b>\$215</b>
\$600	\$115	+ <b>\$50 MORE in Free Product Value!</b>	= <b>\$165</b>
\$500	\$90		= <b>\$140</b>

\*Includes \$15 Hospitality Bonus as a thank-you for hosting a Cooking Show.

+For every \$100 in guest sales over \$1,000, add another \$25 in Free Product Value.

### Past Host Booking Benefit

Past hosts from whom a January Show was booked **save 60%** on any one piece of Stoneware they choose!



**\$9.75 value!**

Free with 12 or more buying guests!

Receive the **Pizza Cutter** when you have 12 or more buying guests. Item #HN35

Your Consultant is:



**Note:** The Monthly Host Special is available to hosts of January Cooking Shows, Catalog Shows and Wedding Showers of at least \$500 in guest sales before tax and shipping. The Monthly Host Special is available to Wedding Registries the month Registry Rewards are redeemed. The 12 or more buying guests bonus is available to hosts of January Cooking Shows, Catalog Shows and Wedding Showers only.

The past host from whom the January Show was booked (if the past host's Show was held on or after July 1, 2007) is eligible to receive **ONE** piece of Stoneware at 60% off. For the past host promotion item number, drop the first digit from the Stoneware item number, then replace it with the letter "P". Ask your Consultant for a complete list of Stoneware item numbers and discount prices. For reproduction and use by Pampered Chef® Consultants only.

*January hosts earn the most!*

## January Host Rewards

January Cooking Show AND Catalog Show hosts receive more free products!

Guest Sales	Free Product Value		<i>Plus</i> January Bonus Free Product Value	<i>Total</i> January Free Product Value	
	Cooking Show*	OR Catalog Show		Cooking Show*	OR Catalog Show
\$1,000 or more	\$215+	\$200+	+ \$100 MORE in Free Product Value!	= \$315+	\$300+
\$900	\$190	\$175	+ \$75 MORE in Free Product Value!	= \$265	\$250
\$800	\$165	\$150		= \$240	\$225
\$700	\$140	\$125		= \$215	\$200
\$600	\$115	\$100	+ \$50 MORE in Free Product Value!	= \$165	\$150
\$500	\$90	\$75		= \$140	\$125
\$400	\$60	\$45		\$60	\$45
\$300	\$40	\$25		\$40	\$25
\$200	\$25	\$10		\$25	\$10
\$150	\$15			\$15	

\*Includes \$15 Hospitality Bonus as a thank-you for hosting a Cooking Show.

+For every \$100 in guest sales over \$1,000, add another \$25 in Free Product Value.

## Tips to Help Book January Shows

- You might tell your customers, "Our hosts never pay full price. And as a special bonus in January, our hosts can earn even more free products. For example, for a January Show with \$500 in orders — which is common for most of our hosts — you'll earn \$140 in free products. If you have a Show with \$1,000 in orders, you'll earn \$315 in free products. Plus, half-price items and discounts on additional products!"
- At November and December Shows, pass around the January Guest Special flyer and say, "For January Shows, our hosts and guests can purchase an exclusive **Simple Additions® Heart Dish** for only \$10.

It's perfect for all your Valentine's Day gift-giving — teachers, neighbors, kids, spouses, anyone! It's an offer available only to January hosts and guests."

- Call past hosts and tell them that January is a great time for a **Bites and Bevs** Show. *Jerk Chicken Nachos* is the perfect appetizer for Super Bowl parties and Bowl games.

### When host coaching:

- Encourage January hosts to strive for a Show with \$500 or more in sales so they earn more free products. Coach them to increase guest attendance by sending out all invitations for their Show.



Be sure to share that even if their guests sales are less than \$500, they still receive all our generous everyday benefits of the Host Rewards Program.

- Work with hosts to increase their guest lists to take advantage of the free **Pizza Cutter** when 12 or more of their guests place orders.
- Encourage hosts to tell their guests about the **Simple Additions® Heart Dish**, available only to January guests at this special price.