

irresistible destinations 2010

Goal Worksheet

Earning Period: Jan. 1 – Dec. 31, 2010

Traveling with The Pampered Chef® is an exciting experience worth achieving! Working your Pampered Chef® business rewards your effort.

I'm going to earn the trip to: _____

1) Total Points Needed	<input type="text"/>	Enter the points for desired goal level.
2) Enter: Recruiting Points	<input type="text"/>	Recruiting goal: _____ x 2,000 points per recruit. Set this goal high — these points really add up!
Bonus Paid-as Points +	<input type="text"/>	Promotion goal: Level (Director, Advanced Director, Senior Director) by _____. The sooner you promote, and the higher the level, the more Bonus Paid-as Points you earn! Calculate total bonus points: # of months paid-as x bonus points amount = Total Bonus Paid-as Points
3) Points Subtotal =	<input type="text"/>	Add Recruiting and Bonus Paid-as Points to calculate points subtotal
4) Sales Points needed:	<input type="text"/>	Subtract Line 3 from Line 1 for Sales Points needed.
5) Total # of Shows needed:	<input type="text"/>	Divide Sales Points needed by your Show average. (If you're not sure about your Show average, use \$450.)
6) Monthly # of Shows to hold each month:	<input type="text"/>	Divide Total # of Shows needed by 12.

1. Sales – Earn one point for each \$1 in commissionable sales. All sales must be received in the Home Office between Jan. 1, 2010, and midnight CT on Dec. 30, 2010, for nonelectronic orders, and midnight CT on Dec. 31, 2010, for electronic orders. A minimum of 50% of total sales points must come from Core Sales (Cooking Shows, Catalog Shows, Wedding Showers, Fundraisers and individual orders submitted via mail or PamperedPartner® Plus).

2. Recruiting – Earn 2,000 points for each qualified recruit. A qualified recruit is a Consultant who reaches \$1,250 in career sales for the first time during 2010. To receive points for a personal recruit, the recruiter's name must appear on the appropriate line of the Consultant Agreement. A recruit counts toward the 2010 incentive program upon submitting their first \$1,250 in career sales received in the Home Office between Jan. 1, 2010, and midnight CT on Dec. 30, 2010, for nonelectronic orders, and midnight CT on Dec. 31, 2010, for electronic orders. Points for a qualified recruit are awarded only once. No points will be awarded for a recruit counted toward a prior incentive program. When the new Consultant submits \$1,250 in career sales in 2010, he or she will also receive a bonus of 2,000 points.

3. Bonus Paid-as Points – Earn bonus points for each month you are "paid-as" a Director, Advanced Director or Senior Director. Points will be awarded monthly based on "paid-as" level.

4. Use My Incentives Calculator. Stay on track for your goal by using My Incentives Calculator! You'll find a link to the Incentives Calculator on your Consultant Connection home page. Or, go to Consultant's Corner > Consultant Incentives > My Incentives Calculator. (My Incentives Calculator goes live at noon CT on Jan. 5, 2010.)

