



10 Most Asked Questions About Starting A Pampered Chef business.

1) How much does it cost to get started? Your starter kit costs \$155 and includes \$500 worth of products and business materials. Hold a show and you can use your host benefits reduce the kit price AND get even more products to start your business.

2) What does a new consultant typically earn? You earn 20-25% commission - about \$100 a show is average. Your first 90 days you can earn unlimited Pampered Chef Dollars for products, supplies or services. Then there are product bonuses, trips & incentives to earn throughout your career.

3) How do I learn what to do? You will receive training materials including a video in your starter kit. You also have me! There are also monthly meetings, audio CD's, Tele-Classes and more! Remember, you are in business for yourself, not by yourself. You decide how to run your shows in a style that works best for you.

4) How many shows do I need to do each week? In exchange for your kit, you agree to do 4 shows or \$1250 in sales. After that, it is up to you! Pick out your apron size!

5) How do I get my first bookings? We can make up a list of EVERYONE you know so you can share your exciting news of your new business with them! They will love helping you out and benefit by receiving FREE products. After that, bookings will come very easily from your shows.

6) What if I don't like it? If after your first 4 shows you decide that it is not for you, then you simply stop! You keep your kit, commission, and any bonuses you've earned.

7) What makes The Pampered Chef different from other direct selling companies? It's the unlimited market, unlimited opportunity for income and advancement, best products, product guarantees, and a growing company that supports us every step of the way.

8) How quickly can I advance to higher income levels? Since your income is based on the pace you choose to set, it's up to you! At \$15,000 career sales, your commission rises 2% automatically!

9) Are there any deliveries or inventories? NO!! FedEx and The Pampered Chef will deliver directly to your host!

10) What is the worst thing that could happen if I do try this? There is no downside! You are being given the opportunity to be your own boss with no risk. You earn income from day 1 and even if after 4 shows you decide to stop you will have earned income and have a kitchen full of new professional quality tools.

EVERYONE deserves to be Pampered! How about YOU?

Our Consultant Apron Comes in Many Sizes.

Catalog: Sells to neighbors, friends, and relatives primarily through catalog orders. Likes the idea of earning a little extra money and buying at a discount.

Short-Term: Sells for a short period of time with a goal in mind. Stops when goal is reached.

Hobby: Loves doing shows and earning extra money when it's convenient. May work a few shows some months and skip other months entirely.

Part-Time: Wishes to make a specific monthly income to pay for an ongoing expense (credit card, car payment, child's dance lessons). Regularly holds 1-2 shows a week.

Career: Consistently holds 2 shows a week. Views business as a valuable career, knowing it can provide a full-time income. Pursues leadership.



No Risk Business Opportunity

Okay, you sign up & do 6 shows.

6 shows @ \$300* = \$1800 in Sales.

This entitles you to commission & product bonus.

\$500.00	New Consultant Starter Products
\$414.00	Commission Check
\$200.00	Pampered Chef Dollars earned
<u>(155.00)</u>	Less your \$155 Starter Kit
\$959.00	Total Product Value & Cash

Not bad, huh?

*Company average is \$475 – I'm being conservative.


discovering the chef in you...