

december 2005

sunday	monday	tuesday	wednesday	thursday	friday	saturday
<div>Important dates to help you build a strong, successful business.</div>				1	2	3
4	5	6	7	8 \$ Commission checks mail	9	10
11	12 Gift Certificate orders received by this date will ship to be delivered by Dec. 19 Deadline for registering January Shows	13	14 Product orders received in the Home Office by this date will ship to be delivered by Dec. 22	15 All orders due for mid-month payment	16	17
18	19 Gift Certificate orders received in the Home Office by Dec. 12 will ship to be delivered by this date	20	21	22 Product orders received in the Home Office by Dec. 14 will ship to be delivered by this date \$ Mid-month commission payment for direct deposit only	23 Individual online orders received on or before 3 p.m. CT by this date will ship to be delivered by Dec. 24	24 Individual online orders received on or before 3 p.m. CT Dec. 23 will ship to be delivered by this date
25	26 Christmas Day Observed (Home Office closed)	27 FedEx® Deadline	28	29 Orders due to Home Office by midnight	30 New Year's Eve Observed (Home Office closed)	31 PamperedPartner® orders due to Home Office by midnight

january 2006

1 New Year's Day	20 Submit two Shows and receive the newest Stoneware piece free
2 New Year's Day Observed (Home Office closed)	23 Mid-month commission payment for direct deposit only
9 Commission checks mail	27 FedEx® deadline
13 Orders due to Home Office for mid-month payment	31 All orders due to Home Office by midnight
15 PamperedPartner® orders due to Home Office for mid-month payment	January Consultant Special ends

Programs & Promotions

For complete details on all promotions, please refer to the individual promotional flyers in the *Kitchen Consultant News* or on Consultant's Corner.

	december	january	february
Monthly Host Specials	<ul style="list-style-type: none"> • Reversible Bamboo Carving Board for \$27.60. (#HG22) • Digital Thermometer for \$15.80. (#HG23) • One Monthly Host Special is available to hosts of the current month's Kitchen, Catalog, Fund-raiser and Pampered Bride® Shows of at least \$150 in guest sales before tax and shipping. • One Monthly Host Special is also available to the past host from whom the current month's Kitchen Show® was booked (if the past host's Show was held on or after June 1, 2005) through the Booking Benefit. • Limit one per host. 	<ul style="list-style-type: none"> • Hosts receive 50% more Free Product Value. For current and past hosts: • Sweetheart Kitchen Towels for \$5.70 (HG30) • Dessert Plates for \$17.60 (HG31) 	<ul style="list-style-type: none"> • Hosts receive 60% off their choice of any one piece of our Generation II or Professional open stock cookware. (Roasting Pan is not included.)
Guest Specials	<ul style="list-style-type: none"> • Stainless Mini Whisk FREE with \$50 purchase. (#GI24) 	<ul style="list-style-type: none"> • Sweetheart Kitchen Towels FREE with \$50 purchase. (#GI27) 	<ul style="list-style-type: none"> • Cutting Board FREE with \$50 purchase. (#GI29)
Consultant Sales Promotion	December Consultant Sales Promotion <ul style="list-style-type: none"> • Level 1 — Submit \$1,000 in commissionable sales and earn new products. A value of more than \$80! Plus, receive 500 points toward the new 2006 incentive program. • Level 2 — Submit \$2,000 in commissionable sales and you'll earn new products. A value of more than \$175! Plus, receive 1,000 points toward the new 2006 incentive program. • Level 3 — Submit \$5,000 in commissionable sales and earn new products. A value of more than \$350! Plus, receive 2,500 points toward the new 2006 incentive program. • Attend Leadership Summit 2006 and double your incentive points earned from this promotion. 	January Consultant Sales Promotion <ul style="list-style-type: none"> • Submit three Shows and receive \$50 off the National Conference 2006 registration fee. • Submit six Shows and receive \$100 off the National Conference 2006 registration fee. • Submit \$5,000 in total commissionable sales and receive free National Conference 2006 early bird registration. A \$175 value! Early Bird Bonus <ul style="list-style-type: none"> • Submit two Shows by Jan. 20 and receive the newest Stoneware piece FREE. 	February Consultant Sales Promotion <ul style="list-style-type: none"> • Receive 2 incentive points toward the 2006 incentive trip for every \$1 in commissionable sales from Shows held and submitted in February.
Top 100 Recruiting Challenge	<p>Earn any level of the Irresistible Rewards 2005 Incentive Program, choose the travel award and be among the Top 100 Recruiters from Sept. 1 through Dec. 31.</p> <p>Level One Achievers receive:</p> <ul style="list-style-type: none"> • One additional hotel night FREE! <p>Levels Two, Three or Four Achievers will:</p> <ul style="list-style-type: none"> • Have a travel staff member meet you at the airport, help you claim your baggage and escort you to a luxury sedan which will take you to your cruise ship or hotel. • Be treated to a VIP check-in at the hospitality desk. • Be invited to an exclusive tour and demonstration with the hotel or cruise chef. <p>All Top 100 Recruiters will be recognized at Leadership Summit 2006!</p>		
Continuing Programs	<ul style="list-style-type: none"> • Irresistible Rewards incentive program through Dec. 31 • Round-Up from the Heart® campaign through Aug. 31, 2006 • 2005-2006 Top Performance Cluster through May 31, 2006 		