

# The Pampered Chef® Career Plan

Requirements			Bonuses & Overrides														
Title	Monthly Qualifications					Bonuses			Cluster Overrides				Leadership Overrides				
	Personal Sales	Personal Cluster Sales	Active Lines	Qualified Directors	Organization Sales	Recruiting Bonus	Activity Bonus	Executive Director Car Allowance	Personal Sales	Direct Recruits	Indirect Recruits	Cluster (Including Personal)	1st Generation	2nd Generation Directors	2nd Generation Clusters	3rd Generation	
Senior Consultant	\$150		1			\$25			1%	1%							
Team Leader	\$750	\$2,500	2			\$25			2%	2%	1%						
Director	\$750	\$4,000	4 with 2 Senior Cons.			\$30	\$10 per Active Cons.					3%	3%				
Advanced Director	\$750	\$4,000	4	1 - 1st Gen	\$12,000	\$35	\$10 per Active Cons.					4%	4%	3%	1½%		
Senior Director	\$750	\$4,000	4	3 - 1st Gen 1 - 2nd Gen	\$24,000	\$40	\$10 per Active Cons.					4%	4%	3%	1%		
Executive Director	\$750	\$4,000	4	6 - 1st Gen 2 - 2nd Gen	\$48,000	\$50	\$10 per Active Cons.	\$500				4%	4%	3%	1%	½%	
Senior Executive Director	\$750	\$4,000	4	9 - 1st Gen 5 - 2nd Gen 1 - 3rd Gen	\$100,000	\$55	\$10 per Active Cons.	\$700				4%	4%	3%	1¼%	½%	
National Executive Director	\$500	\$4,000	4	12 - 1st Gen 9 - 2nd Gen 3 - 3rd Gen	\$200,000	\$60	\$10 per Active Cons.	\$900				4%	4%	3%	1½%	½%	

<b>Consultant</b> <i>Rewards:</i> <ul style="list-style-type: none"> <li>- Earn 20%-25% on all sales</li> <li>- Earn an extra 2% after \$15,000 in career sales</li> </ul> <i>Active Requirement:</i> <ul style="list-style-type: none"> <li>- \$150 monthly personal sales*</li> </ul>	<b>Senior Consultant</b> <i>Rewards:</i> <ul style="list-style-type: none"> <li>- 1% override on personal sales</li> <li>- 1% override on personal recruits' sales</li> <li>- \$25 Recruiting Bonus**</li> </ul> <i>Requirements:</i> <ul style="list-style-type: none"> <li>- \$150 personal sales</li> <li>- 1 active recruit</li> </ul>	<b>Team Leader</b> <i>Rewards:</i> <ul style="list-style-type: none"> <li>- 2% override on personal sales</li> <li>- 2% override on personal recruits' sales</li> <li>- 1% override on indirect recruits' sales</li> <li>- \$25 Recruiting Bonus</li> </ul> <i>Requirements:</i> <ul style="list-style-type: none"> <li>- 2 active lines</li> <li>- \$750 personal sales</li> <li>- \$2,500 team sales</li> </ul>
<b>Director</b> <i>Rewards:</i> <ul style="list-style-type: none"> <li>- 3% override on Personal Cluster sales</li> <li>- 3% override on 1st Generation</li> <li>- \$30 Recruiting Bonus</li> <li>- \$10 Activity Bonus per active Consultant</li> </ul> <i>Requirements:</i> <ul style="list-style-type: none"> <li>- 4 active lines, including 2 Senior Consultant lines</li> <li>- \$750 personal sales/\$4,000 Personal Cluster sales</li> </ul>	<b>Advanced Director</b> <i>Rewards:</i> <ul style="list-style-type: none"> <li>- 4% override on Personal Cluster sales</li> <li>- 4% override on 1st Generation</li> <li>- 3% override on 2nd Generation Directors</li> <li>- ½% override on 2nd Generation Clusters</li> <li>- \$35 Recruiting Bonus</li> <li>- \$10 Activity Bonus per active Consultant</li> </ul> <i>Requirements:</i> <ul style="list-style-type: none"> <li>- 1 - 1st Generation Director</li> <li>- 4 active lines</li> <li>- \$750 personal sales/\$4,000 Personal Cluster sales</li> <li>- \$12,000 Organizational Sales</li> </ul>	<b>Senior Director</b> <i>Rewards:</i> <ul style="list-style-type: none"> <li>- 4% override on Personal Cluster sales</li> <li>- 4% override on 1st Generation</li> <li>- 3% override on 2nd Generation Directors</li> <li>- 1% override on 2nd Generation Clusters</li> <li>- \$40 Recruiting Bonus</li> <li>- \$10 Activity Bonus per active Consultant</li> </ul> <i>Requirements:</i> <ul style="list-style-type: none"> <li>- 3 - 1st Generation Directors/ 1 - 2nd Generation Director</li> <li>- 4 active lines</li> <li>- \$750 personal sales/\$4,000 Personal Cluster sales</li> <li>- \$24,000 Organization Sales</li> </ul>
<b>Executive Director</b> <i>Rewards:</i> <ul style="list-style-type: none"> <li>- 4% override on Personal Cluster sales</li> <li>- 4% override on 1st Generation</li> <li>- 3% override on 2nd Generation Directors</li> <li>- 1% override on 2nd Generation Clusters</li> <li>- ½% override on 3rd Generation</li> <li>- \$50 Recruiting Bonus</li> <li>- \$10 Activity Bonus per active Consultant</li> <li>- \$500 Car Allowance</li> </ul> <i>Requirements:</i> <ul style="list-style-type: none"> <li>- 6 - 1st Generation Directors/ 2 - 2nd Generation Directors</li> <li>- 4 active lines</li> <li>- \$750 personal sales/\$4,000 Personal Cluster sales</li> <li>- \$48,000 Organization Sales</li> </ul>	<b>Senior Executive Director</b> <i>Rewards:</i> <ul style="list-style-type: none"> <li>- 4% override on Personal Cluster sales</li> <li>- 4% override on 1st Generation</li> <li>- 3% override on 2nd Generation Directors</li> <li>- 1¼% override on 2nd Generation Clusters</li> <li>- ½% override on 3rd Generation</li> <li>- \$55 Recruiting Bonus</li> <li>- \$10 Activity Bonus per active Consultant</li> <li>- \$700 Car Allowance</li> </ul> <i>Requirements:</i> <ul style="list-style-type: none"> <li>- 9 - 1st Generation Directors/ 5 - 2nd Generation Directors/ 1 - 3rd Generation Director</li> <li>- 4 active lines</li> <li>- \$750 personal sales/\$4,000 Personal Cluster sales</li> <li>- \$100,000 Organization Sales</li> </ul>	<b>National Executive Director</b> <i>Rewards:</i> <ul style="list-style-type: none"> <li>- 4% override on Personal Cluster sales</li> <li>- 4% override on 1st Generation</li> <li>- 3% override on 2nd Generation Directors</li> <li>- 1½% override on 2nd Generation Clusters</li> <li>- ½% override on 3rd Generation</li> <li>- \$60 Recruiting Bonus</li> <li>- \$10 Activity Bonus per active Consultant</li> <li>- \$900 Car Allowance</li> </ul> <i>Requirements:</i> <ul style="list-style-type: none"> <li>- 12 - 1st Generation Directors/ 9 - 2nd Generation Directors/ 3 - 3rd Generation Directors</li> <li>- 4 active lines</li> <li>- \$500 personal sales/\$4,000 Personal Cluster sales</li> <li>- \$200,000 Organization Sales</li> </ul>

\*personal sales = commissionable sales  
 \*\*on personal recruits who reach \$1,250 in sales within their first 90 days