

Who will you talk to?

Everyone you know and everyone you meet may be interested in the three services you offer:

1. The chance to purchase fabulous products.
2. The opportunity to receive free products for hosting a home party.
3. The best opportunity of all the chance to do what you do!

Take the 5-minute who do you know quiz.

Pick a quiet spot. Set a timer for 5 minutes. Write down everyone you can think of. Consider this a brainstorming exercise. Don't prejudge who will be interested in your services. Just write as fast as you can! Don't worry about addresses or phone numbers right now. Include the people with whom you do business or meet throughout the day, even if you don't know their names. (Dental hygienist will do fine for now!)

Relatives								Host	Recruit	Both
1										
2										
3										
4										
5										

Friends								Host	Recruit	Both
1										
2										
3										
4										
5										

Neighbors								Host	Recruit	Both
1										
2										
3										
4										
5										

Coworkers (from current or past jobs)								Host	Recruit	Both
1										
2										
3										
4										
5										

People from places you do business (hair salon, post office, bank, dry cleaners)								Host	Recruit	Both
1										
2										
3										
4										
5										

People who love to cook or entertain								Host	Recruit	Both
1										
2										
3										
4										
5										

People who dislike cooking or entertaining								Host	Recruit	Both
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