

Training Materials and Business Supplies



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This box contains the training materials and supplies you need for your new business. They'll help you get off to a Super Start! Remember, in your first three months of business, you can earn another \$1,363 in free products to add to your kit and enjoy in your own home. See pages 4-5 of the Welcome Booklet for complete details on the Super Starter program.

Take 30 minutes to organize.

By organizing everything now, you'll be well-prepared once your business is in full swing. Check off each item as you unpack it.

Keep everything handy. Place each type of business supply and order form in a separate file folder. You'll find a list of useful folder headings in the "Organization" section of the Welcome Booklet.

Training Materials

☐ Welcome Booklet

☐ Getting Started audio

You may have already received these two items from your recruiter or Director. If so, keep this second set handy for your first recruit!

☐ Recipe for Success with three-ring binder and divider tabs

Put this step-by-step guide into the three-ring binder, placing the matching tab in front of each chapter. Refer to the Table of Contents:

- "Products and Recipes"
- "Host Coaching"
- "Presenting Kitchen Shows"
- "Sharing the Opportunity"
- "Building Your Bookings"
- "Policies and Procedures"

☐ Your First Kitchen Show® video

☐ PamperedPartner® software (CD) — This allows you to complete and submit your orders via computer. It's quick and easy! Install it soon; be sure to download any updates as instructed on the insert.

☐ Celebrations folder — Learn about three new Shows you can offer. Discuss with your recruiter or Director the best way to use these ideas.

Business Supplies

☐ Catalog (2 packs of 25) — Stamp them with your name and phone number.

☐ Kitchen Show® invitations (6 packs of 40) — 40 is an ideal number of guests for a host to invite.

☐ Show planner (15) — Include one in each host packet to help your host prepare a guest list and wish list.

☐ Opportunity brochure (25) — Its convenient size makes it easy for you to offer the opportunity to guests at Shows or for people you meet anywhere.

☐ Super Starter program brochure (15) — Shows the rich rewards new Consultants can earn during their Super Starter months.

☐ Survey drawing slip (pad of 100) — See the "Presenting Kitchen Shows" chapter in Recipe for Success for tips on how to use this practical tool at your Shows.

☐ Sample Gift Certificate and Redemption Form (1) — Display this sample at Shows to promote how The Pampered Chef® makes gift giving easy.

☐ Incentive program brochure (1) — See the latest travel destinations and awards you can earn for your sales and recruiting efforts.

☐ Kitchen Consultant Planning Calendar — This handy calendar will help you stay organized. Write in your goals, current specials and all your Show dates!

☐ Season's Best® Recipe Collection (Fall/Winter 2005) (6) — Award these treasured collections as door prizes at your first six Shows, or present one to your host as a special thank-you gift.

Order Forms

- ☐ New Consultant supply booster (1) — This special package of supplies and materials is available only to new Consultants within their first 60 days of business.
- ☐ Product sample order form (1) — Order the newest products from The Pampered Chef® to enhance your Kitchen Shows.
- ☐ Itemized sales receipt (100) — This order form serves as your customer's sales receipt, complete with guarantee information.
- ☐ Sample of write-in sales receipt (1) — This alternate receipt form is also available for purchase. Ask your recruiter or Director which receipt format is most common in your area.
- ☐ PamperedPartner® sales receipt (25) — Print official sales receipts from your inkjet or laser printer.
- ☐ Show order form (10) — Tally your guest and host orders on this one form.
- ☐ Paperwork/supply order form and Training Resources list (1) — Extra Show supplies and training resources (print, audio and video) can be ordered on this form or through PamperedPartner®.
- ☐ Gift Certificate order form (6) — Your customers can place orders for gift certificates right at the Show.
- ☐ Kitchen Consultant Agreement (3) — Keep these with your recruiting information so that interested people can order their Super Starter kits.

Order more supplies using PamperedPartner® or the enclosed paperwork/supply order form. When you use the order form, you'll receive a new one with your order.

Have fun with your new business!

This Super Starter kit is just the first step of your exciting new business. We know it will put you on the path to success!

Let Recipe for Success Be Your Guide

The Recipe for Success is a key element to building a successful business. Some sections you'll want to review right away, while other portions can wait until you have begun holding Shows.

Turn to the "Success Checklist" on page iii. You'll find bite-size assignments to guide you through the training materials and the right activities to get your business off to a fantastic start!

