

What is The Pampered Chef and who started it?

The Pampered Chef is a direct sales (home show plan) company started in October 1980 by Doris Christopher. Doris started the company and knew that many home kitchens lacked the proper equipment to make cooking easier and more fun.

What makes The Pampered Chef different from other home shows?

The unique thing about The Pampered Chef is that our consultants do not pressure each guest into having a show. Our shows are so much fun that people want to have their own. One other special thing about the people who have Pampered Chef businesses is that they truly care about each other. I have made some great friends through The Pampered Chef.

How does a typical show for the Pampered Chef work?

The host selects a recipe from a list you have provided her. She has the necessary ingredients there for you the day of the show. You use those ingredients to prepare the recipe in front of the guests using our high quality line of kitchen products. This gives the consultant the opportunity to show the guests how the products are used and allows them to sample the food prepared.

Is it difficult to get bookings? Initially, you may want to depend on family and friends for your bookings. After that, our consultants average 2 bookings per show. Hosts love not having to prepare anything to serve their guests. They also like the fact that you are not going to pressure their family and friends into having a show. The generous host plan offered by The Pampered Chef is another attraction.

What is The Pampered Chef and who How much work is there after the show?

Approximately 30 minutes worth. Cooking Shows are submitted via a home computer. If you do not have a computer, there is one form to complete for each show. You send it with payment to the home office via either email or mail. There, the order is processed and shipped directly to the host via FedEx.

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Why do people choose a career with The Pampered Chef? All types of people choose to start a Pampered Chef business and for many different reasons. Our field of consultants includes homemakers, retirees, and people with full and part-time jobs. They start their businesses for additional income, a creative outlet, or just to interact with the general public. The flexible schedule and earning potential makes The Pampered Chef ideal for all different people.

How much can I expect to earn? A new Consultant earns a commission of 20 – 25%, based on the sales turned in each month. After reaching \$15,000 in career sales, the commission rate is increased to 22 – 27%. Our national show average is \$475, so for an average show, you could earn \$95 to \$104 (based on commission rate).

Are there any other incentives? Yes! There are gift certificates for shopping, weekend getaway packages, and trips to places such as Hawaii, London, Disney World, Alaska, etc. Not to mention the NUMEROUS monthly incentives such as new products, etc. that our home office provides for us!

How much is the investment to begin my Pampered Chef business? Our Super Starter Program has an initial investment of \$155. For that initial investment, the Company provides a kit and business materials worth over \$500 and the opportunity to earn Pampered Chef Dollars that you can use on products, supplies or samples. (Please see the Super Starter sheet for specifics on that.) It is normal for you to earn at least your investment back from the commission earned from your very first show!



The best decision you will ever make!

**Become a part of my team
And I will help you become as
Successful as you want to be!**



CATALOG CONSULTANT
Sells to neighbors, friends, and relatives primarily through catalog orders. Likes the idea of earning a little extra money and buying at a discount.



SHORT TERM CONSULTANT
Sells for a short period of time with a goal in mind. Stops when goal is reached.



HOBBY CONSULTANT
Loves doing parties and earning extra money when it's convenient. May work a few shows some months and skip other months entirely.



PART-TIME CONSULTANT
Wishes to make a specific monthly income to pay for an ongoing expense (credit card, car payment, child's dance lessons). Regularly dates one or two shows a week.



CAREER CONSULTANT
Consistently dates two parties a week. Views their business as a valuable career, knowing it can provide a full-time income. Pursues leadership.



Which are you?

Join The Pampered Chef

Commission scale:

If monthly sales are:	Your Commission
\$1 - \$750	20%
\$750 - \$1,249	22%
\$1,250 - \$2,499	23%
\$2,500 - \$3,999	24%
\$4,000+	25%

Plus, there are lots of incentives and that go along with it!

The No Risk Factor!

Let's say you join The Pampered Chef and do 6 cooking shows. Let's make it really easy and figure at BELOW the Company's Average, say around \$300 at each show, with no bookings

(Our company average is \$475).

Here's what you will have accomplished:

6 shows at \$300 each will yield \$1800 in Sales.

Sales between \$1250 - \$2499 yields a 23% commission, therefore you'd get \$414 or \$69 / night.

With this amount in sales, you also will earn 200 Pampered Chef Dollars to use on anything you like!

When all is said and done, you will have \$700 in Pampered Chef products; plus, \$209 in Commissions – A total value of \$909 for about 24 hours of your time!!! This is equivalent to approximately \$151.50/night.

\$500 in products



Cookware

#2863 Executive 8" Sauté Pan

Classics® Stoneware

#1445 Large Bar Pan

Simple Additions®

#1910 Small Bowls (set of 2)
#1946 Small Bowl Caddy

Chef's Tools

#2344 Slotted Turner

Cutting Edge

#1052 Forged Cutlery Utility 5" Knife

#1087 Ultimate Mandoline

#1105 Microplane® Adjustable Grater

#1012 Cutting Board

#1301 Pizza Cutter

#2585 Food Chopper

Cook's Library

#1886 Season's Best® Recipe Collection

Kitchenware/Tool Drawer

#2475 Stainless Whisk

#2575 Garlic Press

#2621 Mini-Serving Spatula

Mix & Measure

#2183 Easy Read Measuring Cup (2 cup)

#2229 Easy Adjustable Measuring Spoon

#2234 Prep Bowls (sample set of 2)

#2225 Measure-All® Cup

#2230 Classic Batter Bowl

Kitchen Companions

#1659 Small Mix 'N Scraper®

Bakeware

#1587 Stackable Cooling Rack

#1590 Mini-Tart Shaper

#1606 Deluxe Mini-Muffin Pan

#1755 Chef's Silicone Basting Brush