

Home Party Plan Games for Direct Sales Consultants

Congrats on downloading our first ever E-book by Party Plan Companies.

We have compiled a list of games for you to use at your home parties. Games are great for breaking the ice, getting leads, and making sales.

Enjoy!

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A-B-C Adjectives

Take 26 index cards. Put a letter of the alphabet on each card. Each time you hold up a card, one of your guests must shout out an adjective (beginning with that letter) that describes her husband or friend. The first person that answers gets the card. At the end of the game, give the person with the most cards a gift. This can also be played by using adjectives describing the current season, holiday, etc.

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Ask Me About My Job

This game is great for slipping in lots of sponsoring seeds as well as having fun! It's called "Ask Me About My Job".

Have a roll of tickets (the kind you'd use for a 50/50 draw). Say "For the next 3 minutes we're going to play 'Ask Me About My Job'. The first person to come up with a question will get 3 tickets, the 2nd person will get 2 and every question after that earns 1 ticket." Questions like "How many hours do you work a week?" and "How long have you been doing it?" will start coming at you. Answer them as positively as possible. Ie. "I only work evenings and weekend because I want to be home with my children." "I've been doing this job for 18mos and I've never had so much."

At the end of the Q & A you can either draw for a prize right then and there, or you can tell the guests to hang on to their tickets and do a little more Q & A towards the end of the party (they may have thought of other questions by then).

It's a lot of fun when the questions start coming in fast and furious... guests try to out-do each other and ask the most questions (they want to be the one with the most tickets) and it's GREAT for teaching people about your business and how it might benefit them.

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Auction Game

This is something that I just started doing at my Gatherings and it's going great! So I really thought I'd share it with you all. (And for any of my team members reading my post, I am going to be doing this at my next meeting August 31st)

On all the invitations I posted a sticker that says:

"We're having an Auction at the Gathering!"

Get A Jump-Start By Earning Auction Dollars Before The Show! Here's How...

- *RSVP to your Hostess and earn \$100 auction dollars
- *Be on time for the gathering and earn \$100 auction dollars
- *Earn \$100 auction dollars for each outside order you bring
- *Earn \$100 auction dollars for each friend you bring
- *Book a show of your own and earn \$500 auction dollars
- *Bring your invitation, receive another \$100 auction dollars

(You can earn lots more auction dollars during the Gathering!)

Make up \$100 Auction dollars on your computer, photocopy them and have plenty to go around so you can hand out.

During your gathering you will want to start handing out the auction dollars for things that they do, such as anyone on time give them \$100 auction dollars. (I have a sheet as a guideline so I would know when to incorporate handing these out during my gathering).

A great one is for anyone coming up to my studio to share a great grouping idea or decorating idea you receive \$100 for each idea or grouping you do. (You'll find that you will have 1 person who will want to do 2 and 3 groupings just to get more auction dollars). I have found that just about everyone has something they want to share.

I also will say if anyone is wearing a watch receives \$100. And for any earring you are wearing, regardless of where you are wearing it, you receive \$100 for each earring.

If you fill out your customer service card completely, you receive \$100.

If you spend over \$75 this evening, you receive \$200 auction dollars.

If you book your own Gathering, you receive \$500 auction dollars.

For each HomeWare you order you receive \$100 for each item you order.

You get the idea....

Ok, now after you have finished the whole gathering and taken all orders, now you can take out your auction items. I have 3 presents wrapped and start the bidding at \$500, the person with the highest bid wins that gift. (Don't let them open the presents until the prizes are all gone). You will find your guests get so excited, that they wish you had more prizes to auction off.

If you play games at your Gathering, instead of giving out a prize, just give auction dollars.

This is going very well and is lots of fun. Plus you get everyone involved with the Gathering and get lots of great ideas.

Have fun with this!

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Big Mouth Game

Have a small dish of those pastel-colored breath mints (not the kind that melt in your hand!) and a spoon.

Pass it around and tell everyone to spoon out as MUCH as they think will FIT in their mouth --this gets them laughing and joking, and lets you know WHO talks a lot because other's will point out that SHE should get LOTS of mints! That will be a BIG "red flag" to YOU as to who might be good at doing what YOU do, because they obviously like to "talk" and aren't shy. Then, after everyone is done....you tell them to count their mints and how ever many they have, that's how many ideas for our products that they have to share. Of course, then everyone is SHOCKED! You laugh and then ask who has the most and see if you can at least get a FEW ideas from some of the group.

But, I wouldn't push it!! If no one shares, then move on.

But the MAIN thing is that you have :

1. Broken the ice
2. discovered WHO seems to have the "biggest mouth"..so you can approach them about possibly doing what you do
3. If someone does share several ideas..then BOOM!! There's another person to approach about selling!! And if several share ideas, then THERE'S your presentation!! You just let them do it for you!! You can throw in a few other ideas after you tell them how great their idea was!!

Another twist is to "wave them up" to get the product they are going to share the idea for. This gets them in the ROLE of standing in front of everyone AND talking in front of everyone! And the best part.....they won't even realize what you just accomplished!!

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Birthday Barnyard.

Great with a 20 or more!

Ready for laughs. This game is so fun. Give each person the list below. Players with matching birth months must group together and act out their part as shown below:

1. Jan-shouts happy New Year
 2. feb-says be my valentine
 3. March - blows[wind]
 4. April-hops like a bunny
 5. May-says mother may I
 6. June-says will you marry me
 7. July-makes fireworks sounds
 8. August-sings take me out to the ballgame
 9. Sept-falls down repeatedly
 10. Oct-shouts boo
 11. November-says gobble-gobble
 12. December- says ho, ho merry Christmas
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Bingo

Make up Bingo cards for guests. Write on them words/products that are for the party plan company you are with. Write FREE on center. (You may want to make a couple cards.) You read off of your master card(s), and the guests check off the item on their bingo card(s) when someone has them crossed straight in a row up or down or from corner to corner, they must yell Bingo and they get a prize.

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Blue Light Special

Set timer and demonstrate your product. What ever item your holding when the timer goes off is on sale for the duration of the party.

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The Candy Quiz

Have each guest number their paper 1 - 18. Tell the guests that you are going to tell them something, and that they need to write the answer in terms of candy, a candy bar, or other candy.

Questions/statements and Answers:

- 1) A famous trio? (3 Musketeers)
- 2) A Galaxy? (Milky Way)
- 3) Can't hold on to anything? (Butterfinger)
- 4) Twin letters? (M&M's)
- 5) To chuckle to oneself? (Snickers)
- 6) Before 1? (Zero)
- 7) A famous baseball player? (Babe Ruth)
- 8) A workers favorite day of the week? (Payday)
- 9) An Indian burial ground? (Mounds)
- 10) A joy to be around? (Almond Joy)
- 11) A rainbow of color? (Skittles)
- 12) They can save your life? (Lifesavers)
- 13) A planet (Mars)
- 14) What do you call this? (Whatchamacallit)
- 15) Superman's human name? (Clark)
- 16) A famous New York street? (5th Ave)

- 17) These Tamalies are great? (Lemon Head)

- 18) Don't be a sourhead? (Lemon Head)

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The Clothespin Game

As each guest arrives, hand him or her a clothespin. Tell them to attach it to themselves in an obvious spot, and each time they "catch" another guest crossing or uncrossing their legs through out the evening, they can "steal" that guest's clothespin(s). This definitely keeps the party from getting too "formal". Whoever has collected the most clothespins at the end of your presentation gets a gift!

For a twist, (I did this for a bride-to-be hostess), have each guest write a message for the hostess on their clothespin. Give all the clothespins to her and the next time she hangs out laundry, she will be reminded of them!

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Couch Potato Game

Read the following slogans and have guests write down the specific name of the product it advertises. The guest with the most correct answers wins. (Bring along a potato and give it to the "couch potato" that gets the most correct!)

1. I'd walk a mile for a
CAMEL
 2. Plop Plop Fizz Fizz
ALKA SELTZER
 3. Headache #180
EXCEDRIN
 4. I'd rather fight than switch
TARRY TONS
 5. It's not nice to fool mother nature
CHIFFON
 6. Let the good times roll
KAWASAKI MOTORCYCLES
 7. Put your money where your mouth is
CLOSE-UP
 8. Hey Mabel!
BLACK LABEL BEER
 9. Good things happen on a
HONDA
 10. Babies are our business
GERBER
- (Add your own that you can remember too!)

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The Cheese Game

Either separate the guests into two teams or have them play individually (depending on how many prizes who wish to give). Read the list of clues and see how many they can guess in a certain amount of time. Prizes can be given to both winners and losers.

1. Name of a small house
Cottage
2. Most popular for pizza
Mozzarella
3. What a knife should be
Sharp
4. A Texan steer
Longhorn
5. A very patriotic cheese
American
6. Sneeze creating spice
Pepper
7. A color in the rainbow
Bleu
8. First aviator to fly across the Atlantic
Linberger (Lindberg)
9. Building material for a house
Brick
10. Name of a TV monster family
Muenster

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The Detergent & Soap Game

Let everyone know you are playing the detergent and soap game. Tell them you are going to read them a short story and have them right down all of the detergents or soaps they spot in your paragraph. The one with the most, wins.

With joy in my heart, I made a dash for the mailbox. What a thrill to find that my special package had arrived. Giving a shout I raced into the house like a Haley's Comet. "Why all the excitement?" asked my husband. "If you'd use some of the energy to keep the house spic n span and to get the laundry done, I might have enough clean clothes to tide me over." "So, you think house work is a breeze." I retorted. " Here's the whisk broom now why don't you climb down from your ivory tower and give me a hand?" "And as for the laundry, I thought I woodbury that in the back yard." "One more bold remark like that", he replied" and I'm going to dial the dress shop and cancel the order on your new chiffon dress. How duz that strike you?" "Not on your lifebuoy" I said, grabbing the phone from his hand. "I was only teasing Sweetheart he said, "Now go and open your special package to cheer you up.

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Double Dice

You will need some floor space for this one. Get everyone in a circle and place some wrapped gifts in the center, usually a number less than the number of guests. (Choose inexpensive gifts, small picture frames, votive candle, cute memo pad, etc. \$ Stores have some great items for this game.) When wrapping make the gifts attractive. Wrap in different size boxes, add color, bow, or unique wrapping to make them look pretty. Set a timer for as long as you feel you want the game to continue, this also would depend on the # of guests at the show.

Give dice to hostess and have her roll, if she rolls doubles she gets a gift from the floor, guests continue to pass the dice onto the next person. Once the gifts are gone from the floor anyone that rolls doubles can take whatever gift they want from someone holding a gift. End game when you feel all have had adequate time to pass the dice.

This has been one of the most requested games when I host a show that someone has either been a hostess or has attended one of my shows that have played Double Dice.

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The Dumb-Dumb Game

Give 5 points for every "Yes" answer, and 0 points for every "No" answer.

Have you ever:

- Locked yourself out of your house?
- Lost any of family members while shopping?
- Dialed a phone number and forgotten who you were calling?
- Turned the white clothes a different color in the wash?
- Gone out and left the iron on?
- Put your heel through the hem of a good dress?
- Had a zipper break or a button a jacket?
- Arrived someplace and discovered you had on two different nylons or shoes?
- Called a member of your family by another name?
- Fallen UP the stairs?
- Gone to buy groceries and discovered you didn't have enough money when you started to pay?
- Had a flat tire and no spare?
- Put on a pair of stockings/socks which had a run/hole, but pretended it wasn't there?

Tie Breaker - Done anything stupid, like put a coffeepot in the refrigerator? Forgotten to put water in the ice cube tray? Forgotten the coffee grounds when making a pot of coffee? Walked into the men's room by mistake?, etc.

THE FUNNIEST DUMB-DUMB GETS THE PRIZE!

1. Locked yourself out of the house?
 2. Lost a member of the family while out shopping?
 3. Put something unusual into the refrigerator?
 4. Turned white clothes another color?
 5. Gone away from home and left the iron on?
 6. Put your heel through the hem of a dress?
 7. Had your zipper break in public?
 8. Gone somewhere with two different shoes or socks on?
 9. Remembered an appointment after it was too late?
 10. Called a member of your family by another name?
 11. Fallen up the stairs?
 12. Gone shopping for groceries and discovered you did not bring any money with you?
 13. Driven away from somewhere while a member of your party was still out of the car?
 14. Locked your keys in the car?
 15. Dialed a phone number and forgot who you called?
 16. Got into your car to go somewhere and forgot where you were going?
 17. Put something in the oven and forgot about it.
 18. Woke up in the morning and could not remember where you were?
- Ask the questions and give auction money for their answers. It will liven up your crowd. If you get them laughing and having a good time, you will get them booked.

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DRAW YOUR HOUSE

Everyone have a sheet of paper and a pen? Ok, everyone close your eyes and keep them closed until I tell you to open them. No peeking because I'll be watching.

First, draw a picture of your house.

Then draw a tree by your house

Every house needs a flower garden so draw some flowers

Draw a birdhouse in the tree

It is night in our picture, and there is a moon out, so draw a moon in your sky.

For our new fruit pattern we are going to put some fruit in our tree

Draw a pear, then draw a peach, and a bunch of grapes.. You know grapes come

In a bunch so draw a lot of little circles for the bunch.

Now draw a candle in the window.. You do have windows in your house, don't you?

The tree is an apple tree, so it needs some apples in the tree

And in one of the apples is a worm, draw it sticking it's head out of an apple

Draw a bird in your picture because birds like worms.

Now sign your picture and you are done.

You can now open your eyes.

Let's add up the points for our picture.

5 points if the house is bigger than your hand

10 points if the tree is on the right side of the house

-5 points if the tree is touching the house or in the house

10 points if you drew a chimney on your house

10 points if the birdhouse is touching any part of the tree

5 points for every flower you drew in your garden

5 points for every piece of fruit that touched your tree ..

grapes count as 1 fruit, so do not count each grape

5 points for each apple you drew

25 points if your worm is actually touching your apple

10 points if you drew a crescent moon

25 points if you drew a full moon

10 points if you drew a beak on your bird, he needs one to eat the worm!

10 points if the window touched the house

10 points if you have a door

25 points if you have a door knob, you did want to be able to get in, didn't you?

10 points if the candle touched the window

25 points if you signed your first and last name

25 extra points if you signed your middle name or initial

25 points if you signed your name in the bottom right corner

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Family Feud

It's the old favorite family game! Chose the answer that most fits and the person with the most correct answers wins!

1. Name a food that makes a lot of noise
2. Name a cartoon character
3. Name something a clown wears
4. Name something that you use to clean your teeth
5. Name a magazine with one title
6. Name a football player
7. Name something a kid wears in the winter
8. Name a popular month for a vacation
9. Name a type of cookie
10. Name something people do on a plane
11. Name a type of pizza
12. Name an actor whose first name is Tom
13. Name a woman comedian
14. Name an expensive car
15. Name an animal in the zoo

Answers

Family Feud Answers

1. Carrot
2. Mickey Mouse
3. Red Nose
4. Toothpaste
5. People
6. Joe Montana
7. Mittens
8. July
9. Chocolate Chip
10. Eat
11. Pepperoni
12. Eat
13. Roseann Barr
14. Corvette
15. Lion

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Find Things by Letter Game

Have everyone get out her purse. Tell them that you will call out a letter. They will need to find something in their purse that begins with that letter, and hold it up. Give auction bucks to the first person that holds the item up.

Example:

B - BIC pen, baby wipes, buttons

I let them use adjectives that describe an item to get the auction

bucks, example: blue pen for "B".

I have requests to do this at all my parties. They really like this. I usually do it at the beginning because it gets everyone going and laughing. Sort of an ice breaker.

I usually give extra for anyone who can show me something for "Z". It will take folks a while to realize they have something with a Zipper in/on their purse.

(I've also done this with the letters "A" "N" "G" "E" "L")

Granny's Bloomers

This game is a RIOT, and is a great icebreaker for a "stiff" crowd. Beforehand, put 2 big yellow silk flowers (sunflowers work well) in a small, brown paper bag. Label the bag "Granny's Bloomers". Read, or tell the story as printed below.

My granny was the sweetest lady to ever walk this earth, but at times she was a bit eccentric. Every Friday, she would walk to town to have her hair done. In the old days, the hair spray that we use today was not available, so lacquer was used. Well, for those of you who don't know what lacquer is, it is the stiffest, stickiest stuff you can imagine.

When Saturday came, Granny was always up at the crack of dawn to clean her house. Since the dust was flying, she didn't want it sticking to her hair. After all, she needed her hair to look good for church on Sunday morning! So, she would put a pair of "Bloomers" on her head to keep her hair pretty for the next day.

(About this time I present the bag and continue saying...) In this bag I have a pair of the brightest yellow bloomers you have ever seen. Remember when you were a kid and played Hot Potato? Well, we're going to play that game with this bag and you don't want to be the last one holding it!

I'm going to turn around so I can't cheat and count backwards from 30. When I'm done I will shout "STOP!" And whoever is left holding the bag will have to wear the yellow bloomers on her head - just like Grandma did - for the rest of this HomeComing! Two rules: The bag must not stop, and it must always travel in the same direction.

I usually count silently until I get to "ten, nine, eight, seven..." At this point they are going crazy, throwing the bag as fast as possible. It's hilarious. I offer the winner the choice to keep "Granny's Bloomers" or a small gift from my collection.

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GETTING IN THE HOLIDAY SPIRIT!!

1. Name a holiday carol with 4 words in the title.
2. How many types of Christmas cookies can you remember?
3. Name one of Santa's Reindeer?
4. How many days are left until Christmas?
5. Write a small holiday tip that always helps you through the busy season.
6. In "Twas the Night Before Christmas" who was not stirring?
7. Name a Christmas Flower and Christmas Green.
8. Name a Holiday Greenery with human anatomy in the word.
9. Name 6 common items you would see on a Christmas card (like sleigh, Santa Claus, etc)
10. Name your favorite Holiday Tradition or custom.

Answers:

1. Joy to the World, Away in a Manger or any others with 4 words only. Have guest give one point if answered correctly.
2. The guest with the most varieties of cookies gets the point here. Any type of cookie made at Christmas counts.
3. Dasher, Dancer, Prancer, Vixen, Comet, Cupid, Donner, Blitzen, Rudolph (any one of these; guest gets one point)
4. 14 (only one answer here...and one point)
5. Any answer here gets a point.
6. Not even a mouse (one point for correct answer)
7. Poinsetta, Christmas Cactus, Boxwood, Holly, Mistletoe, etc. (one point for correct answer, but you must have both)
8. Mistletoe (only one correct answer here...one point for correct answer)
9. Christmas tree, holly, snowflake, snowman, ornament, gingerbread cookie, candy cane, star, angel, Nativity set, toy sack, gift, etc, etc. (must have 6 to get a point.)
10. Any answer here gets a point.

Have guests add up points and give prizes for:

- MOST POINTS
- MOST INTERESTING HOLIDAY TRADITION
- MOST HELPFUL HOLIDAY TIP
- MOST VARIETIES OF COOKIES
- LEAST AMOUNT OF POINTS

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Get Acquainted Game

Pass around a bag of M&Ms. Tell everyone to take as many as they want. Quickly tell them to count the number of candies in their hand. Each person then stands and tells as many things about themselves and their family as they have M&M's.

****No one is allowed to eat their M&M's until they have had their turn!****

VARIATION:

Rather than talk about themselves and their family (which is great for learning if they'd be a good recruit), so could have them say things about their hostess.

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Hostess Scavenger Hunt

Here is a list of 21 different kinds of people. If you get ten of them to your party on _____, (day) ____/____/____. I will have a special gift for you.

A red headed lady

A pregnant lady

A waitress

A church friend

A neighbor

A grandmother

Someone with all sons

Someone with all daughters

A mother of a baby under 1 year old

Someone who orders \$50 or more

A bowler

A person who decorates cakes

A lady on a diet

A lady with size 9 shoes

An in-law

A former neighbor

A teacher or Sunday School teacher

A club member

Someone with no children

Someone who will book a party

A friend who doesn't work

YOU MUST HAVE TEN (10) DIFFERENT PEOPLE TO QUALIFY. I WISH YOU GOOD LUCK AND HAPPY HUNTING!

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How Green Are You?

Answer truthfully. The player with the most points wins.

1. Do you have a green house?
2. Do you have green paint?
3. Do you have green eyes?
4. Do you have on a green ring?
5. Do you have on green shoes?
6. Do you own a green car?
7. Do you have green on?
8. Do you have a green rug?
9. Do you have a green chair?
10. How much money so you have in your wallet? (money)
11. Do you own anything green from this company?
12. Are you green with envy, and would like my job?

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How Green Are You? Answers

1. 10 points
2. 5 points
3. 20 points
4. 10 points
5. 5 points
6. 5 points per pair
7. 5 points
8. 15 points
9. 5 points
10. 10 points
11. 5 points
12. 15 points
13. 50 points

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How well do you know your hostess?

Give a piece of paper to your guest and have them number it from 1-10 then ask them the following questions.

- 1) What is your **hostess's favorite** color?
- 2) If she could have any vehicle what would it be?
- 3) How many kids does she have?
- 4) What is her favorite hobby?
- 5) Who is her favorite actor/actress?
- 6) What is her favorite item on the table?
- 7) What is her favorite scent (can be a perfume)?
- 8) What is her favorite cartoon / cartoon character?
- 9) What is her favorite animal?
- 10) If you were in need of something would your hostess give it to you if she can?

After everyone answers the questions then I read the question again to the hostess and she will reply out loud what her answer is, and they would mark on the paper if they got it right or wrong. Then they total up their score.

Now you can rearrange or change any of these questions but this gives you an ideal of a game you can play. I put the last one in there and saved it for last cause this is a way to lead into how your guest can get free products and help your hostess at the same time for having a party. Cause right now your hostess needs something from them that they are the only ones that can give it to her, and that is to book a party so she can get more free products. The one with the most answers correct gets something from the goodie bag.

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HomeStyle Cash

Listen close - it will add up fast!
Give yourself money for things I name
Let's see how much you win at this game!
10 cents for each ring on your fingers you wear
10 cents for earrings worn in a pair
If you have buttons, 10 cents for each one
Add on 5 more, if you're chewing gum!
A kiss to your hubby or boyfriend today
Will earn you fifty cents, so I say.
But don't be too hasty when adding it in
If you kissed both, subtract a dollar from your wins!
Last but not least, 25 cents for you
If you are wearing: red, white or blue!
Add up your money & total it out
The one with the most is the winner, no doubt!
But a winner you still are, if a gathering you'll host
Subtract your total from your order and go home with the most!

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Icebreaker Game

Let each guest pick out a balloon from a bowl. Then explain, the first person to blow up their balloon, tie it, sit on it & pop it, will win a free gift. This is a great ice breaker for any group, it gets everyone up and laughing.

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Interactive Presentation Game

As with any activity, you have to determine if this would suit the group you are working with. This activity does not use equipment, so it is easy to do on the spur of the moment.

I introduce the activity by telling the guests that I need their help. I teach them actions or sounds to make when I say key words in my presentation. These are rather silly, of course, but this encourages guests to listen for key words. Choose only about five actions or sounds so it does not get too complicated or long.

For example:

"14kt gold", they say "oooo"

"jeweller" - they say "bing bong" (the sound of the door bell when the jeweller arrives)

"hostess" - they applaud or say "thank you!"

when they recognize a hosting benefit, they say "aahhhh"

"Swarovski crystal" - they are to shade their eyes (from the brilliance of the stones!)

"Moose Jaw" (the home of Fifth Avenue Collection), they put their fingers on top of their heads to represent moose horns.

"bonus gift" - "whoopee"

"book a show" - touch the side of their head and say "hmmm"

This can be easily adapted for your presentation.

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LEFT-RIGHT-FREE

(When you here the word left or right pass it that way, when you here FREE you can give it to anybody!) Use one wrapped gift if you have a small crowd, two or three if you have many. I use 1 gift for every 5 guests.

When _____booked a party I knew RIGHT away that working with her would just make my day. She made up her list of who to invite then went over it twice making sure it was RIGHT. She included her family, her friends and her neighbors, even including her childrens teachers making sure no one was LEFT out on the bleachers.

Replies came in LEFT and RIGHT and no one was missed. She checked each guest off until no one was LEFT On the list. Her guests were bringing friends and would receive a FREE gift. It was the RIGHT thing to do. Do you follow my drift?

She chose the RIGHT day for her friends to meet, and LEFT it to me to make it complete.

She did all the RIGHT things and was excited to see that HomeWares on her wish list were going to be FREE.

With my kit packed I LEFT RIGHT away, thinking about _____'s party and the RIGHT things to say. I thought how blessed I was being a consultant and having a lot of time FREE for God and my family.

I turned LEFT on the RIGHT street for the party tonight and I was certain the evening would go just RIGHT! I arrived RIGHT on time and set up my things, sharing my HomeWares thatname of company brings.

With all of the guests here and the HomeWares to see, many of you think you'd like some FREE. Our hostess plan is down RIGHT great! Check your calendar and let's pick a date!

Selecting the RIGHT HomeWares while browsing through the Matalogs is so much better than what you see in other catalogs. Picking the RIGHT HomeWares is a simple chore and you can make a wish list if you want a few more.

It's shopping made simple, RIGHT to your door, you provide your home and I'll bring my store! And if perhaps you're looking for a new job position, name of company could be the RIGHT decision! Great income potential, a flexible schedule and more, the opportunity awaits you RIGHT on the ground floor! You can even start for FREE. I'll tell you how easy it can be. Reach RIGHT for the stars, your dreams could come true. Don't be LEFT out, it's all up to you.

If there a few things you like, place an order tonight. If you like many others our hostess program is out of sight. If you like it all, please join me, because everything you see can be owned by Thee.

Thanks again, for joining me tonight, The only thing LEFT is the winner on the RIGHT!

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Left Right Game

-This is a great way to start your party! Give one or two small gifts to two guests, and read the following story. Each time the word "left" or "right" is mentioned, they pass the gift in that direction. Whoever is left holding the gifts keeps them.

I left my house and was on my way to (___hostess' name___) house. But I soon discovered I had left my directions at home, right by the phone! Well, I knew right away that I needed to have the right directions to (hostess' name) house, so I turned left and I turned left and I turned right and made my way back to my house for the right directions. Sure enough, there they were, right where I had left them, right next to the phone.

Finally, I was on the right track. I arrived right on time and set up my HomeStudio right over here. You all arrived and sat down. I'm going to get right to work and tell you about (name of company). I hope nothing will be left out. In a moment I'll show you a few of our beautiful products, and even help you choose your favorite scent in our new line of Bath & Body products. If you left home with the intention of shopping for gifts tonight, you'll find we have the right gift for everyone. Think about upcoming birthdays and holidays, we don't want anyone left out. I'd be happy to help you find the right gift for that special someone.

(name of company) has a -day return policy. When your merchandise comes in please check it right away. If something is not right please call me right away and you can be sure I will take care of it right away. You don't want to be left with something you are not 100% satisfied with, right? If you'd like to be a hostess and earn FREE and discounted merchandise, or if this is the right time for you to explore joining

I'm enjoying being here with all of you tonight and I hope you are having fun, too. I know you can't wait to see if we have that special item you have been looking for, so without further delay I will get right to the point of this party, which is showing you our great products! So, there is really nothing left for me to do except congratulate the winner, right?

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Name The Slogan Game

Have each guest number their paper 1 - 24 and then have them write their answers to the slogans when you read them. They will receive 1 point for every one that they get right!.

- 1) Just do it...Nike
- 2) Eat Fresh...Subway
- 3) When it rains it pours...Mortin Salt
- 4) It's everywhere you want to be...Visa
- 5) Finger Lickin Good...KFC
- 6) Good to the last Drop...Maxwell Coffee
- 7) Because your worth it...L'oreal Hair Color
- 8) Built Tough...Ford
- 9) Squeezably Soft...Charmin
- 10) Let the sun shine through...Windex
- 11) Melts in your mouth not in your hands...m&m's
- 12) You've come a long way baby...Virginia slims
- 13) Strong enough for a man but made for a women...Secret Deodorant
- 14) For the times of your life...Kodak
- 15) Have it your way...Burger King
- 16) Run for the Border...Taco Bell
- 17) Fly the friendly Skies...United Airlines
- 18) Zoom...Zoom...Mazada
- 19) It does the body good...milk
- 20) We'll leave the light on...Motel 6
- 21) Plop,Plop...Fizz,Fizz...Alka Seltzer
- 22) Have you had a Break today...McDonald's
- 23) When you care enough to send the very best...Hallmark
- 24) MmmmGood!!...Campbell Soup

You can add your own too...guests have a blast trying to figure them out!!!! I use this a lot and also I use the Candy game listed..ENJOY!!!!

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Nice to meet you, Too!

This is a great way for guests to get out of their "comfort zone" and get to know each other. They'll also be encouraging each other to host a HomeComing AND asking you how they can become a HSS! I've put this game on a separate page so you can make copies.

Everyone gets a copy, with instructions not to peek until you say "GO". They need to find a different guest to sign one line that applies to them. Depending on the size of the crowd, you might allow them to sign two lines. Each person may sign his or her own page ONCE. For example, if there's pregnant guest, she would sign or initial line #13 for everyone, etc. The person who completes their page first wins!

~ Nice to Meet You, Too! ~

- 1. I have a picture of my children with me
- 2. I kissed my husband this morning
- 3. I have taken a vacation in the last 3 months
- 4. There are dirty dishes in my sink at home
- 5. This is the first AtHome America HomeComing I've attended
- 6. I have two or more daughters
- 7. I went to a craft show last summer
- 8. I collect bears
- 9. I'm booking a HomeComing for myself so I can get FREE HomeWares, too!
- 10. I made chicken noodle soup for dinner last week
- 11. I traveled more than 10 minutes to attend this gathering
- 12. I have a son named after my husband
- 13. I'm pregnant!
- 14. I'm going to ask the HomeStyle Specialist how I can join AtHome America for FREE!
- 15. I'm the hostess of this HomeComing! Thanks for coming!

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+ Addition! +

Those of you who came from far,
Give yourself 5 if you came by car.
Were you on time, not a minute late?
That's a virtue - give yourself 8!
A watch is 6; each ring is 2,
And then 10 more if your eyes are blue.
Give yourself 5 if you show any pink -
But minus 10 if you left dishes in your sink.
Count all your buttons, each gives you 1,
Except if they're white, then give yourself none.
*****This game continued on next page

One for each year that you've been wed,
But take away 5 if your shoes are red.
If you kissed your husband or boyfriend today add 20.
But if you kissed them both you're in trouble a-plenty!
Daughters are sweet, so for each add 3,
Are boys worth more? For each, give 4.
We're almost ready to add up the score -
If you brought a friend, add 20 more!
And there's one more for the VIP -
If you'll be a hostess - add forty!

Pen Game

Use this game to select a door prize! Put small labels on all your pens with each having a different number. At the beginning of the demonstration, ask each person to write their number on their order form and circle it. At the end of the demonstration collect all the pens and have your hostess pick one. The matching number wins. This is also a great way to get your pens back!

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Point Game

I wonder who came here from afar,

Give yourself 5 if you came by car.

Were you on time? Not one minute late?

Punctuality pays so give yourself 8.

A watch is 6 and each ring is 2, 10 more points if your eyes are not blue.

Score yourself 5 if you show any pink, But take away 10 if you left dishes in the sink.

Count all of your buttons... each gives you 1

Except if they are white and then you get none.

For each bow that you have add on 2

But safety pins are taboo,

So for each one you're wearing

you must subtract 2.

1 point for each year that you have been wed,

But take away 5 if your purse is red.

Now sons are neat, on that we agree

So for each one you have you my now add 3.

But when adding up points, girls are worth more

So for each one that you have you may now add 4.

If you kissed your husband or boyfriend today, add 12

If you kissed them both you must subtract 20

Because you're in trouble and trouble a plenty!

Now, that's all there is so total your score

Except if you're a special friend, there IS one more.

It's 50 points bonus for VIP

If you'll be a Party hostess for me!

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The Price Is Right Game

This game offers an alternative and fun way to describe some of your products.

First, choose products you want to highlight. You'll need 1 for the first "item up for bid;" 3 for the first "pricing game;" 1 for the 2nd item up for bid; 1 for the 2nd pricing game; 1 for the 3rd item up for bid; and one for the 3rd game.

In between games 1 and 2 will be a "Commercial Break" and in between games 2 and 3 will be a "commercial break."

Ask for 3 volunteers to bid on the first item. Give each a ticket (I use tickets and draw one winner at the end of the show; others use auction dollars) for volunteering. Describe your first item. Ask each to guess the actual price without going over. The closest wins. Award one ticket for winning; 2 tickets for exact price guess. The winner plays the first pricing game. This game is "Which two?" or "Same Price." Describe 3 items—two of which have the exact same price—and ask the player to guess which two are priced exactly the same. Award one ticket for an incorrect guess and two tickets for a correct guess.

1st commercial break—guests ask you questions about your hostess program. Award a ticket for each question.

2nd item up for bid—if enough guests, ask for 3 new volunteers. If not enough guests, replace the winner from game 1 with a new contestant. Describe your next item. Winner plays the 2nd pricing game—"More than or Less than." Describe one of your items and state an incorrect price for that item. Ask the player if the actual price is "more than or less than" the amount you stated. Award one ticket for incorrect answer and two tickets for correct answer.

2nd commercial break—guests ask you questions about your business opportunity. Award a ticket for each question.

3rd item up for bid—repeat #2 process. 3rd pricing game—"higher or lower." Describe an item and have the player guess the price. You then tell her if the actual price is higher or lower than her guess. Keep doing this until she gets it right (it's the "clock game" on the tv show). Award two tickets for getting right price.

I don't do a 3rd commercial, but you could with a general question session or whatever you want to cover.

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Pass the Gift

This is a very easy one to play! Bring a wrapped gift to your show. After you have introduced yourself, have everyone stand up and get into a circle. Hand 1 person the gift and have them follow the following directions. The last one with the gift in hand wins.

You thought all the gifts were meant for you. But I have other items too. So hold up this gift and look around, and give it to the one with eyes of brown. You think you are the lucky one, but let us all share in the fun! Look around with eyes discreet, and give it to the one with the smallest feet.

Your feet are tiny and very small. Now hand it to someone very tall. Please, take your time and don't be harried. Give it to the one who is longest married.

You must be proud of your married life, now pass this on to the newest wife. Of this parcel you are bereft, give it to the one on your left.

The largest earring I'm looking for now, if you're wearing them, step up with a bow. Now to the person with buttons-- big or small, any kind, the most you can find gets the gift at this time.

Now don't get cross and please don't fight, but pass it to the lady third on the right. We should stop now, don't you agree? The gift is yours to open and see.

Scavenger Hunt

Perfect for those businesses that have big catalogues!

Preparation--

Look through your catalogue and come up with "clues" that describe your products. (About 15 clues is enough). Write down clues and answers so you know what they are. Prepare some auction "money" or some other reward system for the guests.

At the party, read out the clues and whomever gets the correct answer first, gets "money" toward auction items (or whatever you choose). As you get to each product, present item from your display, if possible.

I also like to add in some trivia questions pertaining to the party theme. Make them multiple choice or open-ended answer so that guests are involved in answering. Give "money" for correct answers. Or you could have guests do something silly--like stand on one leg. At a recent Holiday Theme party, I had them sing Holiday songs. Guests got an extra \$1000.00 auction "money" if they did. The whole process shouldn't take more than an hour. After the Scavenger Hunt, you have given the guests a good look at the catalogue and will auction off a prize/prizes at the end of the night.

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The Snowman Game

This is obviously a winter game, but can be adapted for any season. For summer, change the scene to a beach, complete with umbrellas; lifeguard in a chair blowing a whistle, shark in the water, sunbathers, sandcastles with flags, etc.! In the fall, have them draw a family raking leaves, geese flying south, pumpkins by a fence, etc. There's even a recipe for "pumpkin poop"!

1. Close your eyes - and no peaking!
2. Draw the head of a snowman
3. Now draw the middle circle
4. Now draw the bottom circle
5. Give your snowman 2 eyes
6. He needs a nose
7. Now give him 2 arms
8. And 5 buttons marching down his front
9. Oh - he has to have a mouth
10. And you'd better give him a hat before he melts

- If the head and middle section are touching or overlapping - 5 pts.
- If the middle and bottom section are touching or overlapping - 5 pts.
- 5 pts. For each eye inside his head
- 5 pts. If his nose is inside his head
- 5 pts. If his mouth is inside his head
- 5 pts. For each button that's in the middle or bottom section
- If his arms are connected to his body, 5 points for each one
- 5 points if his hat is touching his head

You drew a snowman without using your eyes
I'm sure you thought you'd win grand prize!
For the winner I have snowman soup
And the rest of you get snowman poop!

Recipe for snowman soup:

- 1 packet instant chocolate milk
- 1 candy cane
- Little bag of marshmallows

Tie it all together with Christmas ribbon

Recipe for snowman "poop": Bag of little marshmallows

For the Fall version, here's the "pumpkin poop" poem!

-Pumpkin poop is a bag of candy corn.

You've tried your hand at artistry
Without the use of your eyes
And for our lucky winner
I've got a special prize!
I had started to carve a pumpkin
With my carving knife and scoop,
But when he saw your picture
Well, he took a little poop!

It looked so cute and funny
Just like a candy treat
So I'm sharing it with you, now
Because you are so sweet!

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Springtime Flowers

Directions:

Spell SPRINGTIME down the left side of your paper. Next to each letter, write down a flower that begins with that letter. You get one point for each flower not duplicated by another player! Here are some examples!

S - Sunflower, Strawflower, Sweet Pea, Snowball
P - Petunia, Pansy, Peony, Poppy
R - Rose, Rhododendron, Ruby Lily, Rosemary
I - Iris, Impatiens, Ironweed, Indian Pink
N - Narcissus, Nasturtium, Night shook
G - Geranium, Gladiolus, Gardenia, Goldenrod
T - Tulip, Tiger Lily, Thistle, Trillium
I - Indian Pipe, Indian Paintbrush
M - Marigold, Magnolia, Morning Glory, Mums
E - Evening Primrose, Easter lily, Edelweiss, Eglantine

My hostesses and their guests really seem to enjoy this game. They say "That was hard, but it was FUN! " Hope you enjoy it too!!

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Silly Silly Game

This is a fun game and gets through demo faster you need to make up 10 to 15 lists of the following things to do, but in different orders. You can also add your own things to list.

1. Stand up and rub your belly and pat your head
2. Got the window and say let it snow let it snow let it snow.
3. Take off your left shoe and place it in the center of the room. Leave it there.
4. Introduce yourself to the demonstrator
5. Put your name, address, phone number and email address on your order form.
6. Go to the demonstrator's display and pick out something you really like and take it back to your chair.
7. Sing Jingle bells.
8. Stand up wave your hands over your head and say I Love Christmas.

You could add to fill out both sides of the customer service cards,
When everyone has completed their list of things to do then tell all to sit down each person should have an item at their seats. Pick up a shoe from the pile in the middle of the room and have that person introduce him or herself and "demo" the item they have picked out. You can also use this as a recruiting tool. The guests can see how easy it is to be demonstrator. If you have more guests than you have lists, just have two people work together they both just follow the same list. You can have hostess decide who was the best at performing the list and at demo. Give them a small gift as a thank you.

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TV Game

Tell the guests you are playing a game, and give each a piece of paper and a pen. Tell them all to listen good! After you are done reading, have them write down all of the TV shows that were in the story. The one with the most, wins!

I was THIRTY SOMETHING, living through THE WONDER YEARS with my FAMILY and my husband taking ONE DAY AT A TIME. We were doing okay, but THE FACTS OF LIFE were that we were not born with SILVER SPOONS in our mouths. Our savings were in JEOPARDY and we didn't want to be in debt for the rest of THE DAYS OF OUR LIVES. I finally told my husband, it's time to get out of THIS OLD HOUSE or at least make some HOME IMPROVEMENTS. I don't want to start a FAMILY FEUD but I'm YOUNG AND RESTLESS and I want to contribute to the family finances. It's time for me to GET SMART.

Don't be THE CRITIC, I'm in search of AMERICA'S MOST WANTED job. FAMILY MATTERS to me and I don't want to miss out on the PRIME TIME with the kids by hiring THE NANNY. [Your company] offers a great opportunity. THE PRICE IS RIGHT, no investment!!! Part-time work with full-time pay! And WHO'S THE BOSS? I am! But could I get up in front of a FULL HOUSE of PERFECT STRANGERS for 60 MINUTES and tell people how to take home their BOLD AND BEAUTIFUL with [Your company] merchandise and become DESIGNING WOMEN?

Of course, I have experienced some GROWING PAINS, but soon I was able to spread my WINGS and watch my business BLOSSOM. [Your company] has made me feel like I'm part of A-TEAM. I have GOOD TIMES at home with ALL MY CHILDREN. My family CHEERS when my weekly profit-check arrives!

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TV Game Answers

I was THIRTYSOMETHING, living through THE WONDER YEARS with my FAMILY and my husband taking ONE DAY AT A TIME. We were doing okay, but THE FACTS OF LIFE were that we were not born with SILVER SPOONS in our mouths. Our savings were in JEOPARDY and we didn't want to be in debt for the rest of THE DAYS OF OUR LIVES. I finally told my husband, it's time to get out of THIS OLD HOUSE or at least make some HOME IMPROVEMENTS. I don't want to start a FAMILY FEUD but I'm YOUNG AND RESTLESS and I want to contribute to the family finances. It's time for me to GET SMART. Don't be THE CRITIC, I'm in search of AMERICA'S MOST WANTED job. FAMILY MATTERS to me and I don't want to miss out on the PRIME TIME with the kids by hiring THE NANNY. Your Company offers a great opportunity. THE PRICE IS RIGHT, with little investment! Part-time work with full-time pay! And WHO'S THE BOSS? I am! But could I get up in front of a FULL HOUSE of PERFECT STRANGERS for 60 MINUTES and tell people how to take home their BOLD AND BEAUTIFUL with Your Company's merchandise and become DESIGNING WOMEN?

Of course, I have experienced some GROWING PAINS, but soon I was able to spread my WINGS and watch my business BLOSSOM. Your Company has made me feel like I'm part of A-TEAM. I have GOOD TIMES at home with ALL MY CHILDREN. My family CHEERS when my weekly profit-check arrives!

Soon I'll FLY AWAY TO PARADISE...a dream vacation for which Your Company will pay. My husband and I will be like HONEYMOONERS again, sharing HAPPY DAYS in ANOTHER WORLD. Your Company may not be for everyone, as they say, DIFFERENT STROKES for different folks. But, if you are MARRIED WITH CHILDREN and have strong FAMILY TIES, I highly recommend Your Company to you.

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TV Memory Game

Pass out paper and pens. Ask your guests to make a slash on their paper every time they hear the name of a TV show.

You all know [Who's The Boss] when determining if the [Price is Right]. Now don't be a [Wise guy]. I'm not out here [Moonlighting], just to hear about your [Family Ties]. I know that some of you are [Designing Women] and others are [Golden Girls], but we all have [One Life to Live], and for me this is my [Tour of Duty]. I'm already [Thirty-Something] and have had my [Growing Pains]. I think back through my [Wonder Years] and I'm certain this is my [Wheel of Fortune] which helps to feed [All My Children]. A party with me will deal you a [Full House] and bring you a [Dynasty]. There is no [Jeopardy], and you don't have to [Win, Lose, or Draw]. So be [Head of the Class] and hostess my next party. Simply invite [All in the Family], the [Honeymooners], and [Just the Ten of Us]. Give me [60 minutes] of your attention, and the rest of your evening will be [Cheers]!

That was easy, ladies, wasn't it? But, here's the catch. For every slash you made, write the name of a TV show I just read. The guest with the most correct TV shows wins!

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The Vacation Game

Ask each guest to bring a picture from her favorite vacation.

Then ask them the following questions about their pictures.

1. Is the picture in color?

(If yes, 5 points.)

2. Was the picture taken in the last 6 months?

(If yes, 15 points.)

3. Are there mountains in the picture?

(If yes, 10 points.)

4. Is there a lake in the picture?

(If yes, 10 points.)

5. Is there an ocean in the picture?

(If yes, 10 points.)

6. Was the picture taken on an island?

(If yes, 15 points.)

7. How did you get there?

Airplane 15 points

Train/Bus 10 points

Car 5 points

8. Is there a landmark in the picture?

(If yes, 20 points.)

9. Are there any people in the picture?

You 10 points

Family/Friends 5 points each

10. Is someone waving "hi" in the picture?

(If yes, 30 points.)

11. Is someone in the picture riding a horse, camel, or elephant?

(If yes, 100 points.)

12. Did someone accidentally appear in the picture?

(If yes, 50 points.)

13. Did you have a stranger take the picture for you?

(If yes, 25 points.)

14. Is anyone kissing or hugging in the picture?

(If yes, 75 points.)

15. Was the picture taken on your honeymoon (1st, 2nd, 3rd, or whichever)?

(If yes, 50 points.)

16. Did the person taking the picture accidentally get their finger(s) in front of the lens?

(If yes, deduct 10 points.)

After reading the 16 questions, go back and give points that correspond to their respective answers. Total the points to determine the winner.

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Wishing Well Game

1. Have each guest make out their wish list. I use the Customer Care Cards from www.BusinessEnhancements.com
2. Then ask them to create a tally as follows:
 - *ADD* 1 point for every item on your list
 - *SUBTRACT* 2 points if your list doesn't include a SL subscription (or pick your favorite company product)
 - *MULTIPLY* your total by 2 if I brought 1 or more of your wish list items in my kit tonight
 - *ADD* 5 points if you put the (hostess's favorite item) on your list (ask hostess prior to party)
 - *ADD* 5 points for the (product name) because it is featured on the cover of our catalog
 - *ADD* 10 points for the (product name) because it is the most expensive item in the catalog
 - *SUBTRACT* 5 points if your list doesn't include any of the (special collection name or product)
 - *ADD* 3 points for the (product name) because it is this month's **Hostess Special**
 - *ADD* 2 points for the (product name) because it is this month's **Customer Special**
 - *ADD* 5 points if your list includes a book or food item
 - *ADD* 5 points if your birthday is this month.
3. Bonus 15 Points...if you book a party today!!!

My guests love filling out the wish list and then I have it for reference for their birthday, anniversaries and other holidays. The husbands love the easy shopping and I get extra orders!! The winner gets a prize of my choosing or sometimes, depending on the season or holiday, I'll have a variety of prizes. For example, I'll have the winner choose from 4 Easter eggs. Each egg has a prize in it on a piece of paper such as 10% off any item they purchase or a gift I've pre-purchased at the \$ store.

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The Worm Game

For this game you will need one small gift nicely wrapped or in a gift bag.

"This is the worm. This worm is going to help us get acquainted today." Start by introducing yourself and describe kitchen with an adjective that begins with the same letter of your first name. For example, My name is Melissa and my kitchen is messy and this is the worm. Then the next person will introduce themselves and repeat back the first person's name and kitchen description. This keeps going until everyone has introduced themselves and everyone prior to them. As the group continues to pass the worm and introduce themselves and previous people, the Rep. should assist anyone needing help with name and/or adjective. After everyone is done the Rep. takes the worm back. Then will ask "Who was the first guest to arrive here today?" When the person is identified, they are given the worm (gift), and the Rep. says, "Great, the early bird gets the worm!"

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Win, Lose, or Draw!

Split the guests into two teams (if uneven...have the hostess do the drawing). Bring either a child's chalkboard or some paper to do the drawings on. Each team takes turns guessing the items as you show the name of the product to the person on the team who does the drawing (or the hostess, if that's the case). Set a time limit to guess the drawing. The winner, whoever gets 5 points first, will win a small game prize.

Even though they are in two teams, I usually keep track of points per person rather than per team.

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